



EcofinConcept GmbH

Consulting, Agency and Investments

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Your Partner

EcofinConcept GmbH, based near Duesseldorf, acts as a consulting and financial services company focussed on renewable energies.

Our core business beneath classical consulting is the acquisition, commercial due diligence, procurement, financial structuring and placing of wind, solar and biogas projects. We provide institutional and private investors with ecological and high-yield investment projects.

The founders of EcofinConcept have achieved a track record approximating EUR 340 million in investment volume since the year 2000.

Our Experiences

- staff from leading and key positions of an investment company and project developer, formerly listed at Frankfurt Stock Exchange
- experience since year 2000 in the range of consulting, acquisition, structured finance, conception and sales in the renewable energy sector
- references of the managing partners: conception, financial structuring and / or procurement of 38 projects with a total investment of EUR 340 million
- huge network and business relationships to project development companies, engineering consultants, initiators, operation & management companies, banks and specialized tax advisers

Managing Partner

Dipl.-Kfm. Guido Vieten

- banker
- studies in business administration at Westfälische Wilhelms-Universität in Muenster, graduated to „Diplom-Kaufmann“, comparable to a master´s degree in business administration
- main focus on business finance and business law



Track record

- Westdeutsche Landesbank (WestLB), Duesseldorf, state bank of North Rhine-Westphalia
- Umweltkontor Renewable Energy AG, Erkelenz
leading position in the division „Structured Finance“ with main focus on acquisition and sale, project finance and conception of closed-end funds
- Invest Blue AG, Erkelenz, head of conception and project management
- implementation of projects with an investment volume of more than EUR 150 million
- financial modelling of a project portfolio (co-development with a german bank, not published)
- commercial due diligence of several hundred MW in the sectors wind, solar and bio energies
- member of the German WindEnergy Association (BWE); several years representation of a company in the financial section of BWE „Finanziererbeirat des BWE“

Managing Partner

Dipl.-Wi.-Ing. Christian Sperling

- banker
- studies in industrial engineering at Technische Universität in Berlin, graduated to „Diplom-Wirtschaftsingenieur“, comparable to a master´s degree in industrial engineering
- first contact with renewable energies in different sectors already during his studies

Track record

- Deutsche Bank AG, Berlin
- headquarters of Deutsche Post AG, Bonn
- Umweltkontor Renewable Energy AG, Erkelenz
leading position in the division „Structured Finance“ with main focus on project finance and development of comprehensive legal, tax and economical concepts e.g. closed-end funds
- commercial improvement and contractual arrangements of projects
- implementation of projects with an investment volume of more than EUR 150 million
- commercial due diligence of several hundred MW in the sectors wind, solar and bio energies



Our Services

We are specialists for projects in renewable energies and your partner

- advisor to private and institutional investors
- advisor to project development companies
- advisor to operating companies (SPCs)
- analysis of profitability and profitability calculations, selection and controlling of projects
- acquisition and procurement of turn-key or already operating projects and projects in all stages of development
- building up of project pipelines for investors

Our Services

- procurement of an external project finance and equity capital
- commercial project management (building phase and operation phase)
- earnings-, liquidity and taxation forecasts
- development of comprehensive legal, tax and economical concepts
- commercial development and conception of closed-end funds, private-placements and club-deals
- preparing of sales prospectuses

Our References

References of EcofinConcept GmbH 2005-2008

21 operational wind turbines on sites with an installed capacity of more than 29.5 MW with all rights were procured by order of their former owners (thereunder two public funds) to new investors. Turbines of nearly all well known manufacturers (Vestas V44, V52, V63, Enercon E66, E48, GE Wind 1.5s, Nordex N60, Südwind S77) with operational periods between two and ten years were taken over. The wind farms and single turbines are located in Saxony, Hesse, Lower Saxony and Saxony-Anhalt.

Furthermore two new erected wind farms with 2 REpower MD77 and 5 VESTAS V80 / V90, located in North Rhine-Westphalia, were sold very rapidly to international investment groups. Several solar (PV) project developers in the german and italian PV markets are actively supported at their search for investors.

A comprehensive economical conception for a biogas power plant was prepared for an independent planning office. Project audits for several project developers (wind energy, solar energy) were managed and economical conceptions were prepared.

Sales Statistics 2005-2008

| number WTG | type | rated power | hub height | rotor diameter | commissioning | sold |
|------------|----------------------------|---------------------|--------------|----------------|-----------------|---------|
| 3 | VESTAS V44 | 1.800,00 kW | 65m | 44m | 06/1997 | 12/2006 |
| 2 | VESTAS V63 | 6.000,00 kW | 60m | 63m | 06/1997 | 12/2006 |
| 4 | Südwind S70 | 6.000,00 kW | 85m | 70m | 12/2001 | 12/2006 |
| 2 | Nordex N60 | 2.600,00 kW | 69m | 60m | 09/1999 | 12/2006 |
| 1 | VESTAS V52 | 850,00 kW | 74m | 52m | 11/2001 | 12/2006 |
| 1 | Nordex N60 | 1.300,00 kW | 69m | 60m | 04/1999 | 12/2006 |
| 4 | Enercon E-66 | 7.200,00 kW | 65m | 66m | 10/2001-03/2002 | 12/2006 |
| 1 | Enron Wind EW 1.5s | 1.500,00 kW | 65m | 70m | 09/2001 | 12/2006 |
| 2 | Repower MD 77 | 3.000,00 kW | 61.5m | 77m | 06/2007 | 07/2007 |
| 3 | Enercon E-48 | 2.400,00 kW | 76m | 48m | 12/2005 | 04/2008 |
| 5 | 1*VESTAS V80, 4*VESTAS V90 | 10.000,00 kW | 1*85m, 4*80m | 1*80m, 4*90m | 01/2009 | 07/2008 |
| 28 | | 42.650,00 kW | | | | |

Our References

References of the managing partners until end of 2004

realization of 27 projects:

- installed capacity: about 177 MW
- total investment: about EUR 296 million
- coverage of electricity requirements for approx. 100,000 households
- annual savings of pollutant CO₂: approx. 262,300,000 kg

Our achievement included the whole spectrum ranging from the first commercial due diligence, profitability calculations, earnings-, liquidity- and taxation-forecasts, financial structuring, project finance, commercial project management, to the conception of closed-end funds or private-placements and placement of these projects.

In the following charts you will find an overview about these projects.

Our References

| windfarm | wind turbines | type of turbines | rated power | investment EUR thousand |
|----------------------------|---------------|-----------------------|-------------|-------------------------|
| Sachsen-Anhalt | 2 | DeWind 62 | 2,00 MW | 3.068 |
| Rheinland I | 9 | NEG Micon NM 1000/60 | 9,00 MW | 11.841 |
| Eifel I | 6 | DeWind D6 | 6,00 MW | 24.700 |
| | 10 | DeWind D4 | 6,00 MW | |
| Eifel II | 9 | Enron Wind EW 1.5s | 13,50 MW | 17.422 |
| Eifel III | 2 | NEG Micon NM 1000/60 | 2,00 MW | 4.011 |
| | 1 | DeWind D6 | 1,00 MW | |
| Eifel IV | 10 | NEG Micon NM 1000/60 | 10,00 MW | 13.748 |
| Einzelanlage Rheinland | 1 | Enron Wind EW 1.5sl | 1,50 MW | 2.174 |
| Einzelanlage Rheinland II | 1 | Enron Wind EW 1.5sl | 1,50 MW | 2.110 |
| Einzelanlage Rheinland III | 1 | NEG Micon NM 60/1000 | 1,00 MW | 1.308 |
| Sachsen | 4 | Enercon E-40/6.44 | 2,40 MW | 3.225 |
| Einzelanlage Voreifel | 1 | Enron Wind EW 1.5s | 1,50 MW | 1.650 |
| Voreifel | 7 | Enron Wind EW 1.5s | 10,50 MW | 12.938 |
| Kreis Aachen | 5 | NEG Micon NM 60/1000 | 5,00 MW | 6.942 |
| Sachsen-Anhalt I | 5 | NEG Micon NM 72C/1500 | 7,50 MW | 16.081 |
| | 3 | NEG Micon NM 60/1000 | 3,00 MW | |
| Sachsen-Anhalt II | 14 | NEG Micon NM 72C/1500 | 21,00 MW | 32.080 |
| Voreifel II | 6 | Enron Wind EW 1.5 sl | 9,00 MW | 13.044 |

Our References

| windfarm | wind turbines | type of turbines | rated power | investment EUR thousand |
|------------------------------|---------------|-----------------------|------------------|-------------------------|
| Rheinland/Westfalen | 3 | Enron Wind EW 1.5s | 4,50 MW | 15.264 |
| | 3 | GE Wind Energy 1.5sl | 4,50 MW | |
| | 5 | NEG Micon NM 48/750 | 3,75 MW | |
| Brandenburg I | 10 | NEG Micon NM 72C/1500 | 15,00 MW | 24.026 |
| Sachsen-Anhalt III | 4 | NEG Micon NM 72C/1500 | 6,00 MW | 8.800 |
| Niedersachsen | 4 | NEG Micon NM 72C/1500 | 6,00 MW | 19.473 |
| | 5 | REpower MD 77 | 7,50 MW | |
| Heinsberg I | 2 | Vestas V80-2,0 MW | 4,00 MW | 5.850 |
| Heinsberg II | 2 | Vestas V80-2,0 MW | 4,00 MW | 6.045 |
| Einzelanlage Heinsberg | 1 | REpower MD 70 | 1,50 MW | 2.050 |
| Sachsen-Anhalt IV | 8 | Vestas V52-850 kW | 6,80 MW | 9.300 |
| Rheinland IV | 17 | GE Wind Energy 1.5sl | 25,50 MW | 38.320 |
| total (wind) | 161 | | 176,95 MW | 295.470 |
| | | | | |
| pv-systems (> 80 kWp) | pv-system | type of modules | rated power | investment EUR thousand |
| Rhein-Sieg | 1 | ErSol-150 A u. 135 A | 0,08 MW | 350 |
| Aachen | 1 | Kaneka K58 | 0,11 MW | 480 |
| total (photovoltaics) | 2 | | 0,20 MW | 830 |

Your Benefit

- ✓ as our partner, you are able to take advantage of our wide range of services
- ✓ working together, we show a flexible approach to your own ideas
- ✓ you will profit from a reliable team, which shows its ability in a great track record
- ✓ you are networked with the sector of renewable energies and connected to our proved and tested partners
- ✓ we provide: highest reliability, flexibility, independency and greatest possible assignment

Interested In Cooperation?

We will gladly assist you with your inquiries



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